

Stormking - not just a supplier

Here at Stormking, our relationship with our customers is at the core of our business. It affects everything we do, from product development and manufacturing to delivery and aftercare. Our aim is to provide our customers with the products they need, when they need them, and at the quality they have come to expect from Stormking.

To achieve this, we work hard to forge lasting relationships with our customers, in which we become much more than simply a supplier. When a customer buys from Stormking, they are not just buying a product, they are purchasing a complete package; a high-quality GRP building component supported by customer service, industry-leading knowledge and expertise, and ongoing support.

Unlike our competitors, Stormking's support extends beyond our factory door. Our customer service team ensures products are delivered on time and are on hand to answer any queries and provide guidance and information. Likewise, our dedicated, specialist Site Service Team is available in the unlikely scenario that a product is damaged on site. By assessing and repairing a component on site, this team saves our customers both time and money by mitigating the need for replacements.

These strong partnerships also greatly benefit Stormking. As the biggest GRP manufacturer in the UK, we know we have the capacity and capability to deliver. However, by working closely with our customers, we develop a greater knowledge of their needs and gain deeper insights into the industry. We then use this knowledge to create components that will genuinely benefit our customers, as well as tailoring our support services to meet the demands and requirements of our customers and the wider industry.

Ultimately, our aim is for our customers to see Stormking not just as a supplier, but as a partner, working collaboratively to create a complete package of GRP components and continuing support that will truly transform the house building industry.